



▶ **KAIZEN** 1



▶ **Six Sigma**



▶ **Lean**

○ | ○ | ○  
*ERP*

**Improsys's**

# Profitability *focus*

**ADDRESSING THE NEEDS OF SME'S TO BE COMEPTITIVE AND GET PREPARED FOR GROWING NEEDS OF BUSINESS.**

**Improsys.in is solution provider for integrated business, technology and process problems on a global delivery platform.**

Improsys is a business improvement solutions organization with focus in the area of systems design, systems development & systems implementation.

Improsys helps organizations to design systems, which connect to the company's vision, goals and objectives.

At Improsys, the emphasis is on putting systems in practice rather than submitting consulting reports.

# ERP

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**ERP stands for "enterprise resource planning." The definition of enterprise resource planning is, essentially, an integrated software solution used to manage a company's resources.**

Few questions to be answered—

- What is the current objective of my organisation as a enterprise?
- What is the status of current objectives ?
- What are the resources in my organisation.?
- Whether all resources are planned properly?
- Whether all resources getting utilised ?
- How can I increase utilisation of my resources by keeping in mind objectives of my organisations?

<b>I M P R O V E</b>	<b>Cashflow</b>	
	<b>Quality</b>	
	<b>Productivity</b>	
	<b>Value</b>	
	<b>Delivery</b>	

[www.improsys.in](http://www.improsys.in)

# Solution?



ERP designed by Improsys addresses these basic questions, which are never been addressed by Software Professionals.

We design the way of working for your organization so that the Organization's objectives are met. We use Software technology as a tool to record, monitor and control utilization of various resources in your organization

## THE RIGHT SOLUTION

As Small and Medium Enterprises have very few key decision makers.

All decision regarding key input resources are taken by few persons.

Due to business requirements these key persons are required to be on move.

Absence of key person makes it difficult to continue plant operation in critical problems.

The ERP system, which could work on Internet, could help in such problems.

Web based ERP can make information available to authorized key persons anywhere across the world.

Improsys offers the right solution which address the need of accessibility of Resource utilization data wherever demanded.

Mini ERP can be hosted on web and can be accessed with authorized user logins.

### *The Right information at Right Time to the Right Person:*

ERP offered by Improsys address the business need of –

- Real Time tracking of Costs incurred on a Project vs Cost Planned for the projects.
- Project Status to key decision makers for continuing execution of the projects.
- Ensuring that the Systems (rather than person) drive the execution of Business plan.

# WEB BASED ONLINE MINI-ERP



## System Requirements

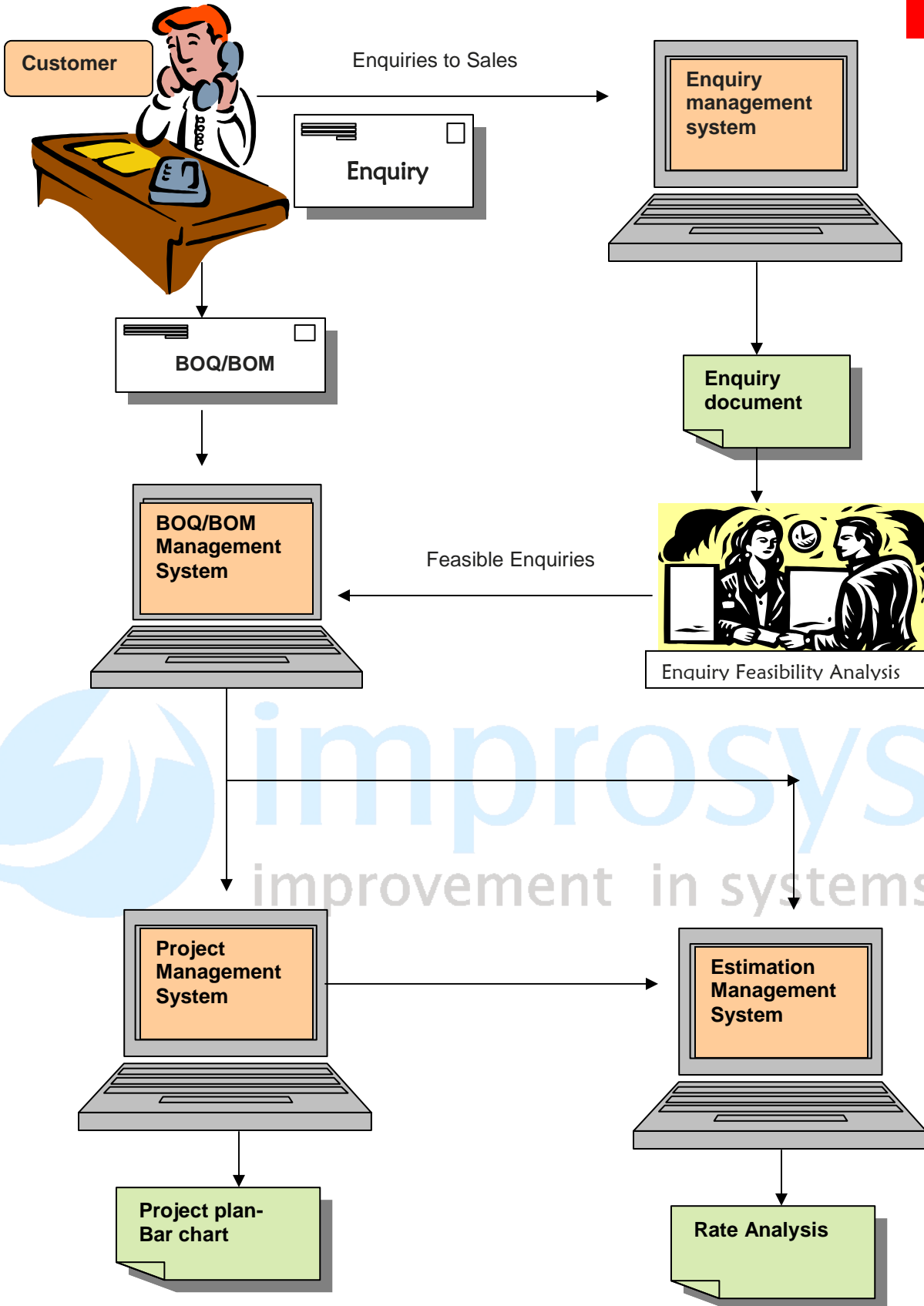
- Microsoft Windows 2000 Service Pack 4
- Microsoft Dot Net Framework 2.0
- IIS Server 5.1
- Microsoft Office 2000 (or higher)/ SQLServer2000 Microsoft Internet Explorer 6.0,
- Pentium IV (or higher),
- RAM 512 MB (1024 MB Recommended)
- Graphic 1024 x 768/True color (24 Bit)

## Network Configuration

Internet Connectivity 256 MBPS  
Broadband/ Lease line  
(Depending on Number of Users)

# Information flow covered in ERP:

## SCOPE PROJECTS: ONLINE ERP



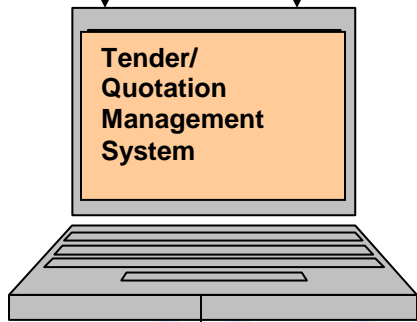
- Master BOQ/BOM Entries
- Estimated BOQ/BOM Entries for Enquiry
- Master Project Activities Entries
- Project activities Breakdown entries
- Resources entries
- Activity wise resource allocation
- Project scheduling
- Project Cost Analysis
- Project Plan-Bar chart/Gantt Chart
- Work Measurement entries
- Billing against work measurement
- Project status
- Project costing-Planned vs Actual
- Project Tracking

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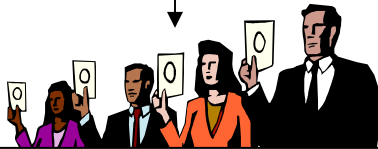
Project plan-  
Bar chart

Rate Analysis

**SCOPE  
SALES:  
ONLINE  
ERP**

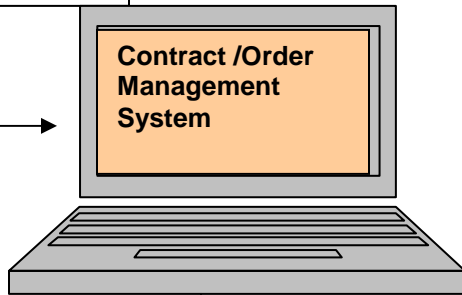


Tender/Quotation  
As per customer  
requirement



Tender/Quotation Submission to Customer

Contract from  
Customer



Contract/Order  
acceptance  
document



Project Kick Off

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- Customer: Add, Edit, Delete, View, Contacts
- Customer Item: Add, Edit, Delete, View
- Enquiry: New Enquiry, Edit Enquiry, Enquiry Status
- Item: Add, Edit, Delete, View,
- Quotation: New Quotation, Edit Quotation, Quotation Status
- Order Acceptance: New Draft, Edit Draft, Approve Draft, Release Order, Disapproved Draft, OA Cost
- Order Amendments: Draft, Edit, Approve, Release, Cancel Order
- Work Orders
- Order close
- Order cancellation
- MIS Reports

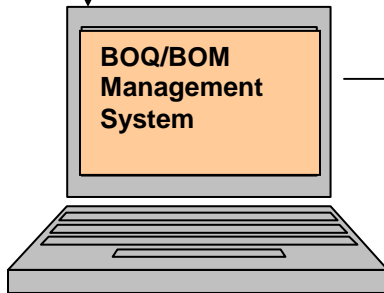


Contract /Order acceptance document

# SCOPE PURCHASE: ONLINE ERP



BOQ/BOM

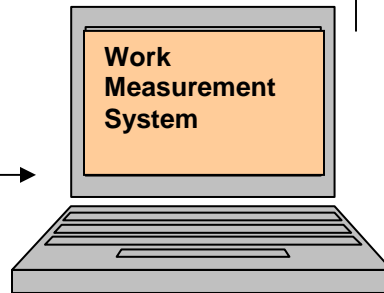
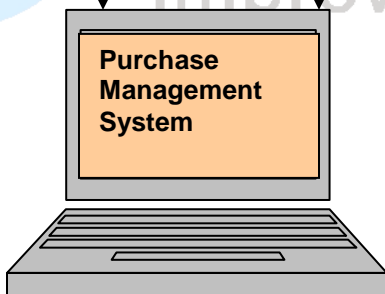


- Purchase requisition
- PR documents entry
- PR item notes entry
- PR delivery schedule entry
- Purchase Enquiries
- Purchase quotation entries
- Quotation Comparison
- Vendor Analysis
- Draft PO entry, PO approval, PO release
- PO charges entry
- PO documents entry
- PO item note entry
- PO delivery schedule entry
- PO Amendment entry
- PO Close entry
- PO Cancel entry

Purchase Requisitions

Sub Contract Requisition

Work Orders



Purchase Orders

Sub contracts

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Purchase Orders,  
Subcontracts

Sub Contractor



Vendor, Supplier

Challan

Stores &  
Inventory  
System

GRN

Accounting  
System

Invoices

Work  
Measurement  
System

Invoice System

Payments

Invoices

Payments

# SCOPE STORES: ONLINE ERP



- Store: Add, Edit, Delete, View
- Receipt From Outside Entry
- Material Inspection Entry
- GRN Approval
- Goods Requisition Entry
- Goods Issue To Dept. Entry
- Requisition Cancellation
- Return From Dept. Entry
- Stock Adjustmen Entry
- Scrap note Entry
- Stock Transfer Entry
- Finished Good Entry
- Dispatch Challan Entry

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## **MIS reports PROJECTS & SALES:**

1. Pending Enquiry Report
2. Enquiry document
3. Quotation document
4. Pending Quotation Report
5. Estimated BOQ/BOM Report
6. Estimation Rate Analysis
7. Contract /Order Acceptance Document
8. Pending Projects Report
9. Project Summary Report
10. Project status Report
11. Graphical project status report
12. BOQ/BOM Report

## **MIS reports PURCHASE:**

1. Purchase Order Document
2. Pending PR Report
3. Pending PO Report
4. Vendor wise Pending PO Report
5. Project wise Pending PO Report
6. Item wise Pending PO Report
7. Purchase summary Reports
8. Vendor Summary report

## **MIS reports Stores:**

1. Goods Receipt Document
2. Pending Inspection Report
3. Periodic Confirmed GRN Report
4. Vendor wise Confirmed GRN Report
5. Material Requisition Document
6. Periodic Requisition Report
7. Periodic Issue Report
8. Pending Requisition Report
9. Pending Issue Report
10. Rejected Material Report
11. Vendor Wise Material Rejection Report
12. Reorder Item Stock Report
13. Stock Report
14. Store Wise Stock Report
15. Item Wise Stock Report
16. Item Description Wise Stock Report
17. Stock Valuation Report
18. Deliver Challan Document
19. Dispatch Report
20. Customer Wise Dispatch Report

## **MIS reports ACCOUNTS:**

1. Project cost reports
2. Planned vs actual expenditure
3. Stock Reports
4. Stock valuation reports
5. Payments receivables
6. Payment Payable
7. Cash flow statement

**SCOPE  
ACCOUNTS:  
ONLINE  
ERP**



- Project Costing
- Project Billing
- Bill clearance
- Payment Clearance
- Purchase Payments
  
- Payment Receivables
- Payments Payable
- Stock Reports
- Stock Valuation
  
- Cash flow statements

## Prices for the ERP software:

1. Design and development of Web based ERP is Rs. 415000/-  
( Rs. Four lacs fifteen thousand Rupees only)

### Project cost Break up is as follows:

- Sales Management system: Rs.50000/-
- Inventory Management System: Rs: 50000/-
- Bill of material System: Rs: 50000/-
- Material Requirement Planning: Rs: 150000/-
- Purchase Management System: Rs: 50000/-
- Project Management System: Rs: 50000/-
- Integration with Tally Accounting System: Rs: 15000/-

The software will be installed and maintained on dedicated secured server Improsys.in enabling you to access the application on internet without investing in any of the Hardware and software:  
The service charges will be Rs: 8500/ per month

**SCOPE  
RESOURCE  
MANAGEMENT  
: ONLINE  
ERP**



- New Employee
- Employee Personal Information
- Employee Status
- Employee Responsibilities
- Employee Utilization
- Machines/Assets
- Machine Availability
- Machine Utilization
- Machine Breakdowns

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